

FinTech

Italy

Growth

Open Finance Ecosystem



### Why included in the T100?

- Fabrick has developed an open finance ecosystem that allows the creation of endless financial services
- Fabrick has >400 clients, >850 integrated banks and >1,400 in-platform APIs
- Was launched in 2018 by Sella Group and other experienced entrepreneurs, and has secured several high-profile logos as partners

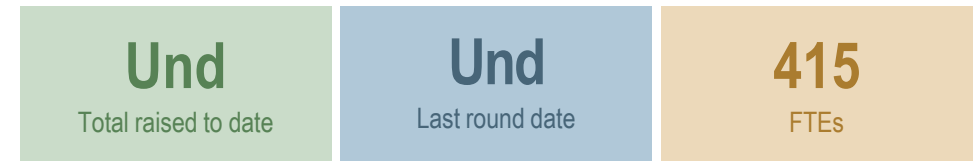
### Company Overview

- Through its open, modular and data-driven platform and its ecosystem of relationships, Fabrick enables the development of new business models and innovative services in finance, by supporting the collaboration of fintechs, businesses and financial institutions.
- For financial institutions, Fabrick represents an ecosystem of innovative services. For fintechs, the network effect created by Fabrick creates an opportunity to leverage an open platform infrastructure of partners and services. For corporates, Fabrick can offer tailor-made solutions to improve customer journeys

### Recent Developments

- Signed partnership with Nestlé to digitize and optimize the debt collection of its SME clients
- Signed partnership with Reale Group and UnipolPay to optimize the management of payment and information flows along the entire value chain.
- Signed partnership with BBVA to develop an app for the Italian market
- Signed partnership with Q8 to provide its retail and business clients a new method of recharging their wallet via "account to account" (A2A) payments

### Funding and Key Financials



### Selected Investors

### Key Management



**Paolo Zaccardi**  
CEO,  
Co-founder



**Marco Casartelli**  
Co-founder &  
Deputy CEO



**Giulio Rattone**  
Head of  
Open Banking



**Alessandro Bocca**  
Head of  
Open Payments